

JOIN THE VENDOR ACADEMY

THE VENDOR ACADEMY PROVIDES
A SET OF TRAINING MODULES TO SUIT
YOUR REQUIREMENTS, IMPARTED BY
BNP PARIBAS LEASING SOLUTIONS STAFF.



OUR GOALS

- 1** Acquiring a global overview of the company's environment is a competitive advantage for growing sales, securing payments and increasing profitability.
- 2** This is why BNP Paribas Leasing Solutions has created the Vendor Academy. It is a free training service which is adapted to your needs and availability to let you control the levers of financing.

VENDOR ACADEMY

DURATION



From 1 hour, up to a half day

LOCATION



At your premises

SESSION



Between 1 and 10 people



BNP PARIBAS
LEASING SOLUTIONS

Business is ON

VENDOR ACADEMY TAKES A SIMPLE BUT EFFECTIVE APPROACH



INTERVIEW

Laetitia Parvery
Leasing Solutions Business Manager



«Training your staff is simple and effective with **Vendor Academy!**

Covering both educational and practical aspects, the personalised training sessions rapidly transfer best practices to vendors to improve their skills and increase sales!
Book an appointment to talk about your training requirements.»

YOUR COMMERCIAL LEASING SOLUTIONS REPRESENTATIVE IS YOUR KEY CONTACT FOR:



DIAGNOSING

Your training requirements and expectations to provide the optimal solution for your sales force.

- **Controlling key financial aspects.**
- **Improving efficiency**
- **Growing your sales**
- **Improving your profitability**



SCHEDULING

The dates and locations which best suit you



FACILITATING

The personalised training session.



SUPPORTING

The ramp-up of skills of your sales team and defining the next steps for training your staff.

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